



**BUSINESS
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GREEN COMPLIANCE PLC

Green Compliance Plc is a leading business support services group which operates throughout the UK. They specialise in the provision of compliance related services including water treatment, hygiene and Legionella control, plus specialist fire suppression and detection. The AIM listed business, whose head office is based in Worcester, works with blue chip clients in a variety of industries, from manufacturing, retail and hospitality, to leisure, education and healthcare. On top of this they also provide a comprehensive range of compliance solutions to other public sector organisations and leading facilities management companies.

BPE has acted for Green Compliance for more than seven years and is now one of their key strategic partners. Tim Ward, alongside the rest of the Corporate team, has built up a solid working relationship with the company's directors during this time, assisting with a series of acquisitions, sales and fundraising, as well as supporting their overall business strategy.

Since 2008, in conjunction with Green's management team, the team at BPE has:

- Advised on all aspects of seven acquisitions, including carrying out legal due diligence, negotiating the contractual documentation and managing the transaction, so it finished on time and on budget.
- Advised on a number of successful funding rounds on AIM and share issues
- Advised on banking facilities
- Assisted Green in the multimillion pound sale of its fire and pest divisions

The sale of Green's Pest control and services division was completed on New Year's Eve, after a review by the company to focus efforts on the most profitable and cash generative divisions of the group. This followed on from a fundraising in September and a sale of another division in July, all assisted by the team at BPE.

The work with Green Compliance demonstrates that BPE can do complex public company work on the Stock Market and has the depth to advise on fundraising and acquisitions.

"BPE's Corporate team has definitely proved its worth" says Richard Hodgson , Chief Operating Officer at Green Compliance Plc.

To speak to Tim Ward call 01242 248233 or email tim.ward@bpe.co.uk

**RICHARD
HODGSON
CHIEF OPERATING
OFFICER
GREEN
COMPLIANCE PLC**

"BPE has helped us to acquire a portfolio of successful businesses. Their no-nonsense approach, commercial 'can do' attitude and commitment has been invaluable, enabling us to deliver a large number of deals within our timescales, without getting bogged down in unnecessary detail."

