



— SOLICITORS —

# AIM Experience

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2018

**Business People Brilliant People**

## Who we are

- One of the top 200 law firms in the UK with more than 130 staff, including 60 lawyers, across a range of disciplines.
- Head Office in Cheltenham.

## What we do

- From SMEs to AIM listed companies, we work with a wide range of national and international businesses, supporting them through every stage of their development and growth.
- Providing advice on acquisitions, placing of and subscription for shares, fundraising, readmissions, reverse takeovers, expansion and reorganisation.

## Why choose us

- An entrepreneurial law firm working with like-minded businesses across a wide range of sectors.
- City expertise at non-city rates.
- We build relationships with our clients to help them achieve their goals and add value to their business.

## Recent AIM client work

### **Integumen plc**

Advised Integumen plc, a personal healthcare company, on a placing of and subscription for shares. (December 2017)

Advised on the acquisition of two more business divisions and a placing of shares to raise £2.5million; as well as its admission to the AIM market. (April 2017)

"The BPE team provided excellent advice and were dedicated and efficient throughout which helped our IPO process run smoothly. As the transaction progressed, they were also flexible and responsive and worked hard to meet some tight timeframes. I was glad to have BPE's support as the company enters the next phase of its development."  
– CEO of Integumen, Declan Service.

### **dotDigital Group plc**

Advised on £11million acquisition of Comapi Group, expanding dotDigital's existing product platform and enhancing its operation in the cloud communication market for digital marketing professionals. (November 2017)

### **Concepta plc**

Advised Concepta plc, a UK healthcare company, on a placing of and subscription for shares to raise £2million. (November 2017)

### **LightwaveRF plc**

Advised smart home solutions provider, LightwaveRF plc on a placing of and subscription for shares to raise £5million and an open offer to raise up to a further £1million. (November 2017)

### **Sosandar plc (formerly Orogen Gold plc)**

Advised Sosandar plc (formerly Orogen Gold plc) on the reverse takeover of Thread 35 Ltd, as well as share capital reorganisation, placing of shares to raise £5million and readmission to AIM. (November 2017)

"A transaction with multiple parts is always fraught with issues and I was delighted that I was using the expertise of the Corporate team at BPE, headed by Anthony Rudge.

A number of delicate and difficult decisions had to be made during this time consuming transaction and without the skill set offered by Anthony and his team, I feel we either wouldn't have completed the deal or it would have taken twice as long with substantially more fees to pay.

I will always use BPE for any further corporate transactions as they delivered on every point." – Director of Orogen Gold plc, Adam Reynolds

### **Totally plc**

Advised Totally plc on the reverse takeover of Vocare Ltd for £11million and its readmission to AIM Market. (October 2017)

"The acquisition of Vocare was Totally's biggest acquisition to date and we needed a firm that gave us 110% commitment. Throughout a seven month negotiation process Anthony Rudge and his team stood shoulder to shoulder with us, provided timely and incredibly pragmatic advice, advised us on the many issues we could ignore in order to get the deal done and, when it mattered, did not give up in the face of challenging negotiation styles. I am not exaggerating when I say that without Anthony this deal would not have got done."  
– CEO of Totally plc, Wendy Lawrence.

Advised on fundraising to raise £18million. (March 2017)

### **Orogen Gold plc**

Advised existing AIM listed company, Orogen Gold plc on a placing and open offer to raise up to £3.5million, before expenses. (March 2017)

### **Big Sofa Technologies Group plc (formerly Hubco Investments plc)**

Advised on the reverse of Big Sofa Limited into this company (an AIM shell), related share capital reorganisation, placing and open offer and readmission to AIM. (January 2017)

"Despite the challenges and complications, BPE provided the ideal service. The deal was completed within our timescale and we had support from start to finish. We have a fantastic team in place here and, with the support of BPE, we're excited to enter our next phase of growth as a listed company."  
– CEO of Big Sofa Technologies, Simon Lidington

## How we work

We spend time getting to know your business and understanding your objectives. We are renowned for our no-nonsense approach, commercial 'can do' attitude and commitment to getting the job done.

Working alongside you and other key advisers, we aim to ensure transactions are completed efficiently and effectively; making sure your best interests are at the forefront of every deal.



**Anthony Rudge**

**Partner**

☎ 01242 248217  
☎ 07740 466499  
✉ [anthony.rudge@bpe.co.uk](mailto:anthony.rudge@bpe.co.uk)



**John Workman**

**Partner**

☎ 01242 248211  
☎ 07768 693807  
✉ [john.workman@bpe.co.uk](mailto:john.workman@bpe.co.uk)



**Tim Ward**

**Partner**

☎ 01242 248233  
☎ 07766 426592  
✉ [tim.ward@bpe.co.uk](mailto:tim.ward@bpe.co.uk)



**Louise Grzasko**

**Senior Associate**

☎ 01242 248481  
☎ 07557 156878  
✉ [louise.grzasko@bpe.co.uk](mailto:louise.grzasko@bpe.co.uk)

**For all your legal needs,**

**BPE is here to help.**

**BPE Solicitors LLP**

St James House,  
St James Square,  
Cheltenham,  
GL50 3PR

Tel: +44 (0)1242 224433

Fax: +44 (0)1242 574285

East Ground,  
The Wheelhouse,  
Bond's Mill Estate,  
Bristol Road,  
Stonehouse,  
Gloucestershire,  
GL10 3RF

Tel: +44 (0)1453 762114

Fax: +44 (0)1453 764495

89 Judd Street  
London  
WC1H 9NE

✉ [bpe@bpe.co.uk](mailto:bpe@bpe.co.uk)

🐦 [@BPE\\_Solicitors](https://twitter.com/BPE_Solicitors)

🌐 [bpe.co.uk](http://bpe.co.uk)